



Designer Rewards Guidelines

Wholesale Commissions

This is your most profitable way of buying from Cape Cabinet Depot. Interior Designers who choose to purchase cabinetry will receive a 20% discount. This 20% is deducted from Cape Cabinet Depot's retail pricing which include freight charges. You provide Cape Cabinet Depot with your client's cabinet list and/or layout; we will provide you with your price. All Rewards Program applicants must provide licensing information to be eligible. Our program is designed for your business clients, not one time personal use.

Additional services and charges that may apply:

- Cabinetry assembly ~ \$15 per box
- On site measuring ~ \$59
- 3-D Designs ~ \$39
- Design Revisions ~ \$29
- Sample Doors ~ \$25 each
- Delivery of cabinetry ~ \$89

Retail Commissions

This program gives you all of our top notch customer service while you still make great commissions. Interior designers who choose to send their customer to our Home Design Center will receive a 10% commission on all products sold. We can sell the products to your client and provide them with qualified installers.

Coupon flyers will be provided to you to give to your customers. The coupon has been designed with your own rewards number. When your customer comes in to our design center a qualified staff person will assist them in every step of the kitchen design process.

Your customer receives:

- Free hardware for their kitchen from our Berenson Advantage Line
- Design assistance, help choosing cabinets, hardware, counters, plumbing fixtures, etc.
- Cabinetry assembly ~ \$15 per box
- On site measuring ~ \$59
- 3-D Designs ~ \$39
- Design Revisions ~ \$29
- Delivery of cabinetry ~ \$89

Misc. Commissions

Cape Cabinet Depot also provides 10% commissions on all of our other great products. These products include windows, flooring, furniture, plumbing and lighting fixtures.

Sales Starter Kit:

Our Sales Starter Kit is an inexpensive way to begin your Designer Rewards Program. These tools are proven valuable to your success in marketing these great cabinets. Our starter kit includes all of Fabuwood's 14 door samples, 2 molding chains, 2 spec books, 50 full color brochures & 20-20 catalog disc.

We also offer other sales tools such as mini bases & individual door samples. These items can be found on our website in the 'Sales Tools' section.