



## Dealer Direct Program

The Cape Cabinet Depot's Dealer Direct Program is designed to provide low cost pricing to kitchen dealers for resale to their customers. Our ability to inexpensively receive and assemble Fabuwood Cabinetry offers you the ability to sell high quality kitchens which competes with domestic cabinet companies while offering import pricing.

### **Multiplier Pricing**

- Dealer Multiplier pricing not available online.
- Call or Email Matthew Bochetti for dealer pricing.
- Phone: 239.850.3333 or [Email Matt](#)

### **Freight:**

Freight costs are based on size of order. A standard kitchen order of 15 boxes w/ panels, crown, fillers, etc usually costs around \$325.00 for a double pallet. Single pallet pricing is \$175.00. Cape Cabinet Depot & Fabuwood Cabinetry has arranged the lowest cost freight pricing through brokers throughout the entire continental U.S.

Orders arrive stacked and wrapped on single or double size pallets. When you order multiple kitchens at the same time freight costs can be lower. Complete pallet pricing by state can be viewed in our 'Sales Tools' section of our website. Assembled cabinets are available for pick up at our Cape Coral location. On site delivery or to your showroom is an additional \$125.00.

### **Sales Starter Kit:**

Our Sales Starter Kit is an inexpensive way to begin your Dealer Direct pricing without the commitment of buying displays. Our starter kit includes all of Fabuwood's 14 door samples, 2 molding chains, 2 spec books, 25 full color brochures & 20-20 catalog disc. The cost of this starter kit is \$325.00.

We also offer other sales tools such as mini bases & individual door samples. These items can be found on our website in the 'Sales Tools' section.

### **Online Pricing:**

Cape Cabinet Depot's online quoting system is based on our local retail pricing. Dealer multiplier pricing is based on List prices in the Fabuwood spec book.